

Raco Will Offer Customers Sprint CDMA, LTE Connectivity

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Companies looking to embed wireless modules in everything AND the kitchen sink are prevalent at events like Mobile World Congress (MWC), which kicked off yesterday in Barcelona, Spain.

Raco Wireless, an end-to-end M2M provider, today announced that it has reached an agreement with Sprint that will allow RACO's customers access to Sprint's nationwide CDMA and LTE networks.

John Horn, president of Raco, said in an interview with Wireless Week that the agreement allows Raco to offer its customers the network technology with which they feel most comfortable.

Until now, Raco had primarily partnered with T-Mobile in the United States. Horn said Sprint was actually surprised to learn that Raco didn't have an exclusive partnership T-Mobile.

"We were able to put together the same type of relationship that we have with T-Mobile," Horn said, adding that Sprint and T-Mobile are the only two carriers that have committed to keeping their 2G networks up and running long-term.

Both Verizon and AT&T are already moving M2M customers to their 3G and 4G networks, with plans to eventually reuse the spectrum currently dedicated to 2G.

Horn said some of the trends he expects to see at MWC in the M2M segment are fleet management, connected car, security, and driver monitoring solutions for insurance providers.

Sprint's CDMA-based service will be made available through Raco's Omega Management Suite portal.

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